## Hagar hf.

## Condensed Consolidated Interim Financial Statements 1 March - 31 May 2014

Hagar hf. Hagasmára 1 201 Kópavogi Iceland

Reg. no. 670203-2120

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## Endorsement and Signatures by the Board of Directors and the CEO

The condensed consolidated interim financial statements of Hagar hf. ("the Company") for the period 1 March to 31 May 2014 have been prepared in accordance with International Financial Reporting Standards (IFRSs) for interim financial statements (IAS 34). The financial statements comprise the consolidated interim financial statements of Hagar hf. and its subsidiaries, together referred to as the "Group". The Company's auditors have not audited or reviewed these interim financial statements.

On 5 June, the Annual General Meeting of the Company approved to reduce share capital by the means of retirement of treasury shares in the amount of ISK 46.1 million. The reduction has no effects on the amounts presented in the financial statement of the Company.

According to the statement of comprehensive income, profit of the Group for the period amounted to ISK 939 million. According to the balance sheet, equity at the end of the period amounted to ISK 13,037 million.

On 5 June, the Annual General Meeting of the Company approved that a ISK 1.00 per share dividend shall be paid to shareholders. The dividend payment in the amount of ISK 1.172 million is paid today, on 27 June 2014.

#### Statement by the Board of Directors and the CEO

To the best of our knowledge, the condensed consolidated interim financial statements give a true and fair view of the consolidated financial performance of the Company for the three month period ended 31 May 2014, its assets, liabilities and consolidated financial position as at 31 May 2014 and its consolidated cash flow for the period then ended in accordance with International Financial Reporting Standards (IFRSs) for interim financial statements (IAS 34).

The Board of Directors and the CEO have today discussed the condensed consolidated interim financial statements of Hagar hf. for the period 1 March to 31 May 2014 and confirm them by means of their signatures.

Kópavogur, 27 June 2014

The Board of Directors:

Kristín Friðgeirsdóttir Erna Gísladóttir Stefán Árni Auðólfsson Salvör Nordal Sigurður Arnar Sigurðsson

CEO:

Finnur Árnason

# Consolidated Statement of Comprehensive Income for the three months ended 31 May 2014

|  | Note |   | 2014<br>1.331.5.    | 2013<br>1.331.5.  |
|--|------|---|---------------------|-------------------|
| Sales Cost of goods sold   |      | ( | 18.885<br>14.311) ( | 18.379<br>13.932) |
| Gross profit   |      |   | 4.574               | 4.447             |
| Other enerating income   |      |   | 27                  | 31                |
| Other operating income   |      | ( | 1.646) (            | 1.598)            |
| Other operating expenses   |      | ( | 1.550) (            | 1.544)            |
| Results from operating activities before depreciation and amortisation |      |   | 1.405               | 1.336             |
| Depreciation and amortisation  | 7    | ( | 166) (              | 168)              |
| Results from operating activities                                      |      |   | 1.239               | 1.168             |
| Finance income   |      |   | 86                  | 51                |
| Finance expenses   |      | ( | 151) (              | 173)              |
| Net finance expense  | 8    | ( | 65) (               | 122)              |
| Profit before income tax   |      |   | 1.174               | 1.046             |
| Income tax   |      | ( | 235) (              | 209)              |
| Comprehensive income for the period                                    |      | _ | 939                 | 837               |
| Earnings per share: Basic and diluted earnings per share of ISK 1      |      |   | 0,80                | 0,71              |

## Consolidated Balance Sheet as at 31 May 2014

|  | Note | 31.5.2014 | 28.2.2014 |
|--|------|-----------|-----------|
| Assets Operating assets                    |      | 5.339     | 5.275     |
| Intangible assets                          |      | 7.768     | 7.774     |
| Total non-current assets                   | _    | 13.107    | 13.049    |
| Inventories                                | 9    | 5.105     | 4.831     |
| Trade and other receivables                |      | 931       | 745       |
| Trade receivable - customers' credit cards |      | 4.106     | 3.837     |
| Cash and cash equivalents                  | _    | 3.503     | 4.143     |
| Total current assets                       | _    | 13.645    | 13.556    |
| Total assets                               | =    | 26.752    | 26.605    |
| Equity                                     |      |           |           |
| Share capital                              |      | 1.172     | 1.172     |
| Share premium                              |      | 1.272     | 1.272     |
| Retained earnings                          |      | 10.593    | 9.654     |
| Total equity                               | _    | 13.037    | 12.098    |
| Liabilities                                |      |           |           |
| Loans and borrowings                       | 10   | 4.515     | 6.154     |
| Incentives from operating leases           |      | 57        | 68        |
| Deferred income tax liability              | _    | 749       | 516       |
| Total non-current liabilities              | _    | 5.321     | 6.738     |
| Loans and borrowings                       | 10   | 670       | 669       |
| Trade and other payables                   | 11   | 6.875     | 6.076     |
| Current tax liabilities                    |      | 763       | 938       |
| Provisions                                 | _    | 86        | 86        |
| Total current liabilities                  | _    | 8.394     | 7.769     |
| Total liabilities                          | _    | 13.715    | 14.507    |
| Total equity and liabilities               | _    | 26.752    | 26.605    |

## Consolidated Statement of Changes in Equity for the three months ended 31 May 2014

|  | Share<br>capital | Share<br>premium | Retained earnings     | Total<br>equity       |
|--|------------------|------------------|-----------------------|-----------------------|
| Changes in equity from 1 March to 31 May 2013:                                     |                  |                  |                       |                       |
| Equity at 1 March 2013  Comprehensive income for the period  Equity at 31 May 2013 | 1.172            | 1.272            | 6.287<br>837<br>7.124 | 8.731<br>837<br>9.568 |
| Changes in equity from 1 March to 31 May 2014:                                     |                  |                  |                       |                       |
| Equity at 1 March 2014  Comprehensive income for the period                        | 1.172            | 1.272            | 9.654                 | 12.098                |
| Equity at 31 May 2014  | 1.172            | 1.272            | 10.593                | 13.03                 |

On 5 June, the Annual General Meeting of the Company approved that a ISK 1.00 per share dividend shall be paid to shareholders. The dividend payment in the amount of ISK 1.172 million will be paid on 27 June 2014. The effect of the dividend has not been posted to these financial statements as it was approved after reporting period-end.

# Consolidated Statement of Cash Flows for the three months ended 31 May 2014

|  | Note |    | 2014<br>1.331.5. |   | 2013<br>1.331.5. |
|--|------|----|------------------|---|------------------|
| Cash flows from operating activities                 |      |    |                  |   |                  |
| Profit for the period                                |      |    | 939              |   | 837              |
| Adjustment for:                                      |      |    |                  |   |                  |
| Gain on sale of assets                               |      | (  | 2)               | ( | 10)              |
| Incentives from operating lease                      |      | (  | 11)              | ( | 11)              |
| Depreciation and amortisation                        | 7    |    | 166              |   | 168              |
| Net finance expense                                  | 8    |    | 65               |   | 122              |
| Income tax   |      |    | 235              |   | 209              |
| Working capital provided by operating activities     |      |    | 1.392            |   | 1.315            |
| Change in current assets                             |      | (  | 722)             | ( | 438)             |
| Change in current liabilities                        |      |    | 786              |   | 260              |
| Cash from operations before interest and taxes       |      |    | 1.456            |   | 1.137            |
| Interest income received                             |      |    | 86               |   | 51               |
| Interest expenses paid                               |      | (  | 147)             | ( | 152)             |
| Income taxes paid                                    |      | Ì  | 175)             | Ì | 88)              |
| Net cash provided by operating activities            |      |    | 1.220            |   | 948              |
| Cash flows used in investing activities              |      |    |                  |   |                  |
| Acquisition of operating assets                      |      | (  | 225)             | ( | 104)             |
| Proceeds from the sale of operating assets           |      |    | 4                |   | 11               |
| Net cash used in investing activities                |      | (  | 221)             | ( | 93)              |
| Cash flows used in financing activities              |      |    |                  |   |                  |
| Repayment of borrowings                              |      | _( | 1.639)           | ( | 658)             |
| Net increase in cash and cash equivalents            |      | (  | 640)             |   | 197              |
| Cash and cash equivalents at beginning of the period |      |    | 4.143            |   | 2.947            |
| Cash and cash equivalents at 31 May                  |      | _  | 3.503            |   | 3.144            |

### Notes to the Consolidated Financial Statements

#### 1. Reporting entity

Hagar hf. (the "Company") is a limited liability company incorporated and domiciled in Iceland. The address of the Company's registered office is Hagasmári 1, Kópavogur, Iceland. The condensed consolidated interim financial statements of the Company as at and for the three months ended 31 May 2014 comprise the Company and its subsidiaries, together referred to as the "Group" and individually as "Group entities". The main activity of the Group is retail.

These condensed consolidated interim financial statements have not been audited or reviewed.

#### 2. Statement of compliance

These condensed consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standard IAS 34 *Interim Financial Reporting*.

They do not include all of the information required for a complete set of consolidated annual financial statements and should be read in conjunction with the consolidated financial statements of the Company as at and for the year ended 28 February 2014, which are available on the Company's website, www.hagar.is, and the OMX Nasdaq Iceland website, www.nasdaqomx.com.

The condensed consolidated interim financial statements were approved by the Board of Directors on 27 June 2014.

#### 3. Significant accounting policies

The accounting policies applied by the Group in these condensed consolidated interim financial statements are the same as those applied by the Group in its consolidated financial statements as at and for the year ended 28 February 2014.

These consolidated financial statements are presented in Icelandic kronas (ISK), which is the Company's functional currency. All financial information presented in Icelandic kronas has been rounded to the nearest million.

#### Changes in accounting policies

The Group has adopted all new standards and amendments to standards, including any consequential amendments to other standards as they have been endorsed by the EU, with a date of initial application of 1 January 2014. The adoption does not have any effect on the Group's financial statements.

#### 4. Estimates

The preparation of interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these condensed consolidated interim financial statements, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimating uncertainty were the same as those that applied to the consolidated financial statements as at and for the year ended 28 February 2014.

#### 5. Segment reporting

The Group does not present business segments as its operation is mainly in retail and in Iceland.

#### 6. Goodwill

#### Impairment tests

There was no indication of impairment at 31 May 2014 and therefore goodwill was not tested for impairment.

### Notes, cont.:

| 7.  | Depreciation and amortisation                               |            |           |     |                  |                  |
|-----|---|------------|-----------|-----|------------------|------------------|
| ••  | Depreciation and amortisation is specified as follows:      |            |           |     | 2014             | 2013             |
|     | .,  |            |           |     | 1.3-31.5.        | 1.3-31.5.        |
|     |   |            |           |     |                  |                  |
|     | Depreciation of operating assets                            |            |           |     | 162              | 162              |
|     | Amortisation of intangible assets                           |            |           |     | 4                | 6                |
| •   | Places to consider the constant                             |            |           |     | 166              | 168_             |
| 8.  | Finance income and expense                                  | •          |           |     | 204.4            | 2042             |
|     | Finance income and finance expense are specified as follows | S.         |           |     | 2014<br>1.331.5. | 2013<br>1.331.5. |
|     |   |            |           |     | 1.331.3.         | 1.331.3.         |
|     | Interest income   |            |           |     | 86               | 51               |
|     | Total finance income  |            |           |     | 86               | 51               |
|     |   |            |           |     |                  |                  |
|     | Interest expense and indexation                             |            |           | (   | 151) (           | 168)             |
|     | Net foreign exchange loss                                   |            |           |     | 0 (              | 5)               |
|     | Total finance expense                                       |            |           | (   | 151) (           | 173)             |
|     |   |            |           |     |                  |                  |
|     | Net finance income and expense                              |            |           | _(_ | 65) (            | 122)             |
| •   | Toward and an   |            |           |     |                  |                  |
| 9.  | Inventories   |            |           |     | 31.5.2014        | 28.2.2014        |
|     | Inventories are specified as follows:                       |            |           |     | 31.3.2014        | 20.2.2014        |
|     | Groceries   |            |           |     | 3.338            | 3.349            |
|     | Speciality goods  |            |           |     | 1.542            | 1.297            |
|     | Goods in transit  |            |           |     | 225              | 185              |
|     | Total inventories   |            |           |     | 5.105            | 4.831            |
|     |   |            |           |     |                  |                  |
|     | Inventory write-down at period-end                          |            |           |     | 97               | 97               |
|     |   |            |           |     |                  |                  |
| 10. | Loans and borrowings  |            |           |     |                  |                  |
|     | Loans and borrowings are specified as follows:              |            |           |     | 31.5.2014        | 28.2.2014        |
|     | Non-current loans and borrowings                            |            |           |     |                  |                  |
|     | Secured bank loans  |            |           |     | 4.338            | 5.972            |
|     | Finance lease liability                                     |            |           |     | 177              | 182              |
|     | Total non-current loans and borrowings                      |            |           |     | 4.515            | 6.154            |
|     | g.  |            |           |     |                  |                  |
|     | Current loans and borrowings                                |            |           |     |                  |                  |
|     | Current portion of secured bank loans                       |            |           |     | 650              | 650              |
|     | Current portion of finance lease liability                  |            |           |     | 20               | 19               |
|     | Total current loans and borrowings                          |            |           |     | 670              | 669              |
|     |   |            |           |     |                  |                  |
|     | Total interest bearing loans and borrowings                 |            |           |     | 5.185            | 6.823            |
|     |   |            |           |     |                  |                  |
|     | Terms and conditions of outstanding loans were as follows:  |            |           |     |                  |                  |
|     | Torrid and conditions of odistanding loans were as follows. | Weighted a | averace   |     | Carrying         | Carrying         |
|     |   | interest   | -         |     | amount           | amount           |
|     |   | 31.5.2014  | 28.2.2014 |     | 31.5.2014        | 28.2.2014        |
|     |   |            |           |     |                  |                  |
|     | Debt in ISK, indexed  | 10,5%      | 10,5%     |     | 197              | 201              |
|     | Debt in ISK, non-indexed                                    | 6,9%       | 7,0%      |     | 4.988            | 6.622            |
|     | Non-current loans and borrowing, incl. current portion      |            |           |     | 5.185            | 6.823            |
|     | Current portion of non-current loans and borrowings         |            |           | _(_ | 670) (           | 669)             |
|     | Total non-current loans and borrowings                      |            |           |     | 4.515            | 6.154            |
|     |   |            |           |     |                  |                  |

### Notes, cont.:

#### 10. Loans and borrowings, contd.

Contractual repayments of loans and borrowings are specified as follows:

| Repayments in 1 year or less | 670   | 669   |
|------------------------------|-------|-------|
| Repayments in 1 - 2 years    | 4.360 | 5.994 |
| Repayments in 2 - 3 years    | 25    | 25    |
| Repayments in 3 - 4 years    | 29    | 29    |
| Repayments in 4 - 5 years    | 34    | 34    |
| Subsequent                   | 67    | 72    |
| Total                        | 5.185 | 6.823 |

During the period, the Company repaid ISK 1.472 million of secured bank loans in excess of contractual maturities.

#### 11. Trade and other payables

| Trade and other payables are specified as follows: | 31.5.2014 | 28.2.2014 |
|--|-----------|-----------|
| Trade payables                                     | 5.475     | 4.697     |
| Other payables                                     | 1.358     | 1.337     |
| Incentives from operating leases                   | 42        | 42        |
| Total trade and other payables                     | 6.875     | 6.076     |

#### 12. Group entities

At 31 May 2014 the Company's subsidiaries were six. The subsidiaries included in the condensed consolidated interim financial statements are the following:

| F                            | Place of registration and operation | Owners<br>intere | •         |
|------------------------------|-------------------------------------|------------------|-----------|
|                              |                                     | 31.5.2014        | 28.2.2014 |
| Hagar verslanir ehf          | lceland                             | 100%             | 100%      |
| Bananar ehf                  | lceland                             | 100%             | 100%      |
| Ferskar kjötvörur ehf        | Iceland                             | 100%             | 100%      |
| Noron ehf                    | lceland                             | 100%             | 100%      |
| Íshöfn ehf                   | lceland                             | 100%             | 100%      |
| Eignarhaldsfélagið Dagar ehf | Iceland                             | 100%             | 100%      |

The Parent Company has pledged all its shares in the abovementioned subsidiaries as collateral for loans and borrowings

#### 13. Financial Ratios

The Group's primary financial ratios are as follows:

| Balance Sheet:                                     | 31.5.2014 | 28.2.2014 |
|--|-----------|-----------|
| Current ratio - Current assets/current liabilities | 1,63      | 1,74      |
| Equity ratio - equity/total capital                | 48,7%     | 45,5%     |
| Internal value of share capital                    | 11,12     | 10,32     |